

# Chapters

Local Chapter News

Licensing Executives Society  
(U.S.A. and Canada), Inc.



## Meeting of the Silicon Valley Chapter

Wednesday, March 2, 2005

At

Bingham McCutchen, East Palo Alto

1900 University Avenue, East Palo Alto, CA 94303 (650) 849-4400

11:30 AM – 1:30 PM

We are honored to have Bill Nighan of Incubic, a venture capital fund investing in core technology companies. Bill will speak about venture funding of core technology start-ups in our post-bubble world. Bill's partners at Incubic include veteran venture investor Milton Chang, who has very successfully provided capital to start-ups in optics and lasers for over 25 years, and Judy O'Brien, formerly a top WSGR business lawyer, recently named once again to the Forbes Magazine Midas List of top venture dealmakers. Please note this second meeting of 2005 will be held over lunch on **Wednesday, March 2, 2005**.

**Topic:** "Venture Capital"

### Speaker Introduction:

Bill Nighan is a venture capitalist, inventor and an electrical engineer by training, with an ScB in EE from Brown and a PhD in EE from Princeton. He has 19 U.S. patents with their foreign counterparts either issued or pending. He founded Incubic as a core technology venture fund with Milton Chang and Judy O'Brien. Prior to that, from 1993 to 1999, he built and led the engineering teams that developed the solid-state laser products for Spectra-Physics Lasers, in its start-up OEM business unit. These laser products supported customers in markets with ultra-high performance requirements, like semiconductor memory repair, RF circuit trimming, and rapid prototyping as examples. From 1990 to 1993, at the Carl Zeiss Laser Technology Center, a Zeiss-funded business, he managed development and gained FDA clearance for medical devices including new surgical laser products.

### Location:

Bingham McCutchen, 1900 University Ave., East Palo Alto, CA 94303 (650) 849-4400, [www.bingham.com](http://www.bingham.com)  
For directions, go to: [http://www.bingham.com/Bingham/office\\_directions.asp?iLocationID=9](http://www.bingham.com/Bingham/office_directions.asp?iLocationID=9) or see Page 3.

### Meeting Format:

11:30 – 12:30 – Lunch and Social Hour

12:30 – 1:30 – Presentation and Q&A Session

### Registration:

LES Members Registration Fees are

**\$35. if paid by Friday, February 25, 2005**

**\$40. if paid after Friday, February 25, 2005**

Non-LES Members Registration Fees are

**\$40. if paid by Friday, February 25, 2005**

**\$45. if paid after Friday, February 25, 2005**

Register by completing the form on the following page and sending with your payment.



Sponsored by:





**REGISTRATION FORM**  
**LES-SVC March 2, 2005 Luncheon Event**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Facsimile: \_\_\_\_\_

E-Mail: \_\_\_\_\_

My guest(s) will be: \_\_\_\_\_

Are you an LES Member?  Yes  No

Please let us know if you have any special dietary requirements. \_\_\_\_\_

The Licensing Executives Society (USA and Canada), Inc. is a State Bar of California approved MCLE provider. If you require MCLE Credits, please sign attendance sheet at the door. This luncheon event qualifies for 1.0 hours MCLE credit.

By registering for this event, you agree that LES may maintain your name and employer information completed in the registration form, as necessary, for its activities including that LES may publish the information on its website and in a list of registrants available to LES members and to meeting attendees. Reproduction of the list of registrants is not authorized and its use for general mailings for similar purpose, including use as a general mailing list for invitation to functions at LES meetings not specifically authorized by the LES or as a general mailing list for business solicitations, is prohibited.

**METHOD OF PAYMENT:**

**Total Payment:** \$ \_\_\_\_\_  
 (LES-SVC reserves the right to charge the correct amount if different from the total payment listed.)

No refund of registration fees will be given after February 25, 2005.

**Enclosed is my check**, drawn on a U. S. bank, in U. S. funds, made payable to **LES-SVC**.  
*(Licensing Executives Society – Silicon Valley Chapter)*  
 Please put “LES-SVC 3/2/2005 Event” in the memo section of the check.

**Mail check and this completed form to:**  
 Licensing Executives Society – Silicon Valley  
 c/o Julie Alsing  
 P. O. Box 21027  
 El Sobrante, CA 94820-1027

**Credit Card:**

Name as shown on card: \_\_\_\_\_

Account #: \_\_\_\_\_

Expiration date: \_\_\_\_\_

Billing address: \_\_\_\_\_

Billing City & Zip: \_\_\_\_\_

Signature: \_\_\_\_\_

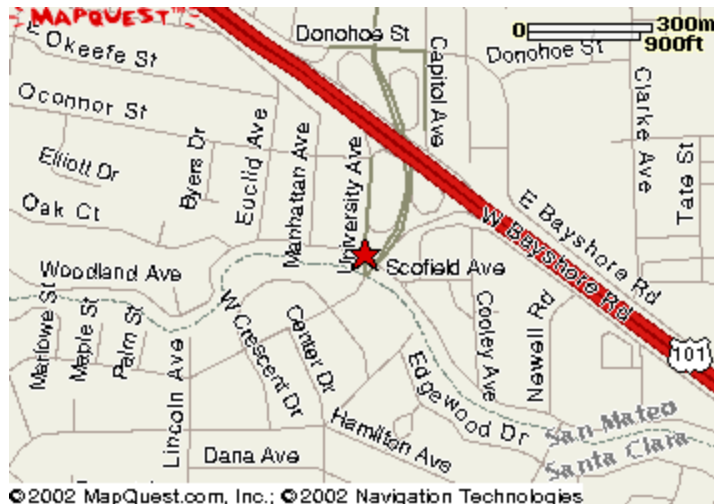
Receipt: \_\_\_\_\_

LES-SVC Office use only

***Please fax the completed form to Julie Alsing:  
 FAX (510) 669-1645***

**For more information or questions, please visit:**  
[www.les-svc.org](http://www.les-svc.org) or contact:

**Julie Alsing – LES-SVC Coordinator**  
**Email: [julie@alsing.net](mailto:julie@alsing.net)**  
**Phone: (510) 223-7810**



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[Click on the map for a turn-by-turn map with text](#)

#### LOCATION

1900 University Avenue  
East Palo Alto, CA 94303  
T 650.849.4400  
F 650.849.4800

#### DIRECTIONS

##### **From San Francisco** (Highway 101 southbound)

Exit University Avenue and stay in the middle lane. At end of exit ramp, turn left onto University Avenue going toward Palo Alto. Make a right turn onto Woodland Avenue. Turn right into University Circle driveway.

##### **From San Jose** (Highway 101 northbound)

Exit University Avenue and stay in the left lane on exit ramp for Palo Alto. This lane will pass under University Avenue before looping around onto University Avenue, which then passes over the freeway heading West toward Palo Alto. Make a right turn onto Woodland Avenue. Turn right into University Circle driveway.

**Parking is free.**