



Luncheon Event

Wednesday, April 26, 2006

**Genentech, 611 Gateway Blvd., Building 83, Conference Room 1A, South San Francisco, CA
11:30 AM – 1:30 PM**

This panel discussion will talk about the trends in biotech licensing deals with four dealmakers. Our distinguished panelists will explore the important role that licensing deals play for both the biotech and pharmaceutical industries. Drawing from their collective experience at a wide range of companies, the panelists will discuss the deals that shaped the industry landscape, examine the different kinds of deals being done right now, debate the pros and cons of the current deal environment, and give us their guidance on where the industry is headed in the years to come. Please plan to join us for what will certainly be a spirited conversation with some of the industry's top dealmakers.

Topic: “Biotech Dealmaking: The Evolution of Licensing Deals in the Biotech Industry”

Speaker Introductions:

Panel Moderator:

Jeff Jonker, Associate Director of Business Development at Genentech, Inc.

Panelists: (Please see next page for detailed bios)

Srinivas Akkaraju, M.D., Ph.D., Managing Director of Panorama Capital

Jack M. Anthony, President and CEO of Pharmix Corporation

John A. Keller, Ph.D., Executive Vice President and Chief Business Officer of Incyte Corporation

Joe McCracken, Vice President of Business Development at Genentech, Inc.

Location:

Genentech, 611 Gateway Blvd., Building 83, Conference Room 1A, South San Francisco, CA

Meeting Format:

11:30 AM – 12:30 PM Buffet Lunch and Registration

12:30 PM – 1:30 PM Speaker

Registration:

LES Members Registration Fees are: \$40. if paid by Friday, April 21, 2006
\$45. if paid after Friday, April 21, 2006

Non-LES Members Registration Fees are: \$45. if paid by Friday, April 21, 2006
\$50. if paid after Friday, April 21, 2006

Register by completing the form on the following page and sending with your payment.

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SPEAKER INTRODUCTIONS
LES-SVC April 26, 2006 Luncheon Event

Speaker Introductions:

Panel Moderator:

Jeff Jonker, Business Development, Genentech, Inc.

Jeff leads the immunology efforts for Genentech's Business Development group. Prior to BD, Jeff was Senior Corporate Counsel in Genentech's legal department, focusing on business development transactions. Before joining Genentech, Jeff spent six years as a member of Wilson Sonsini Goodrich & Rosati's technology transactions group, where his practice focused on private and public life sciences companies. Jeff is a graduate of Claremont McKenna College, the University of St. Andrews (Scotland), and Columbia University.

Panelists:

Srinivas Akkaraju, M.D., Ph.D., Managing Director, Panorama Capital

Dr. Akkaraju is a co-founder of Panorama and focuses primarily on life sciences investments. He joined JPMorgan Partners in 2001. From 1998 to 2001, Dr. Akkaraju was in Business and Corporate Development at Genentech, Inc., most recently as Senior Manager responsible for worldwide partnering activities, in-licensing of therapeutics, and out-licensing of development projects. In addition to his business development role, Dr. Akkaraju also served as a Project Team Leader for one of Genentech's clinical development products. During this time, he also was a founding member of BioStreet, an online marketplace for biotech opportunities. Dr. Akkaraju holds B.A. degrees in both Biochemistry and Computer Science from Rice University and an M.D. and Ph.D. in Immunology from Stanford University School of Medicine. Dr. Akkaraju currently serves on the board of directors of Barrier Therapeutics, Inc. (NASDAQ:BTRX), Microscience Limited, Phenomix Corporation, PIramed Limited, Seattle Genetics, Inc. (NASDAQ:SGEN), and Vela Pharmaceuticals, Inc.

Jack M. Anthony, President and CEO, Pharmix Corporation

Jack M. Anthony was formerly Senior Vice President of Business Development at Saegis Pharmaceuticals, Inc. Prior to that he served as Senior Vice President of Business and Commercial Development at Tularik, Inc. and held senior level business development and marketing positions at FibroGen, Inc., Cell Therapeutics, Inc., Nektar, and Applied Immune Sciences, Inc. He began his healthcare career at Baxter Healthcare as a sales representative and departed 14 years later as a Vice President in the Blood Therapy Group.

John A. Keller, Ph.D., Executive Vice President and Chief Business Officer, Incyte Corporation

John A. Keller joined Incyte as executive vice president and chief business officer in September 2003. Prior to joining Incyte, Dr. Keller was vice president, business development in GlaxoSmithKline's Worldwide Business Development group. Previously, he was vice president and director in the Alliance and Technology group for SmithKline Beecham Research and Development. Dr. Keller received his B.A. in biology from Johns Hopkins University, and his Ph.D. in microbiology from Rutgers University.

Joe McCracken, Vice President of Business Development, Genentech, Inc.

In this role, McCracken is responsible for all business development activities at the company, including the identification and negotiation of collaboration and licensing agreements with academic institutions, biotechnology companies and pharmaceutical companies throughout the world. After a seven-year absence, McCracken rejoined Genentech in 2000 as Vice President of Business Development. During his earlier time with Genentech, McCracken served in many capacities, culminating in positions as Director of Business Development and Representative Director of Genentech Ltd., Genentech's wholly owned subsidiary in Japan. McCracken has more than 19 years of experience in technical, business development and market development roles with biotechnology and pharmaceutical companies. He has also served as Vice President of Technology Licensing and Alliances at Aventis, and Vice President of Worldwide Business and Technology Development at Rhone-Poulenc Rorer S.A.



REGISTRATION FORM
LES-SVC April 26, 2006 Luncheon Event

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Are you an LES Member? ___ Yes ___ No

How did you hear of this event? _____

Please let us know if you have any special dietary requirements. _____

The Licensing Executives Society (USA and Canada) is a 501 (c) 6 non-profit corporation.

The Licensing Executives Society (USA and Canada), Inc. is a State Bar of California approved MCLE provider. If you require MCLE Credits, please sign attendance sheet at the door. This luncheon event qualifies for 1.0 hours MCLE credit.

By registering for this event, you agree that LES may maintain your name and employer information completed in the registration form, as necessary, for its activities including that LES may publish the information on its website and in a list of registrants available to LES members and to meeting attendees. Reproduction of the list of registrants is not authorized and its use for general mailings for similar purpose, including use as a general mailing list for invitation to functions at LES meetings not specifically authorized by the LES or as a general mailing list for business solicitations, is prohibited.

LES Members: \$40. if paid by 4/21/2006
 \$45. if paid after 4/21/2006
 NON-Members: \$45. if paid by 4/21/2006
 \$50. if paid after 4/21/2006

METHOD OF PAYMENT:

Total Payment: \$ _____
 (LES-SVC reserves the right to charge the correct amount if different from the total payment listed.)

No refund of registration fees will be given after April 21, 2006.

Enclosed is my check, drawn on a U. S. bank, in U. S. funds, made payable to **LES-SVC**.
 (Licensing Executives Society – Silicon Valley Chapter)
 Please put “LES-SVC 04/26/2006 Event” in the memo section of the check.

Mail check and this completed form to:
 Licensing Executives Society – Silicon Valley
 c/o Julie Alsing
 P. O. Box 21027
 El Sobrante, CA 94820-1027

VISA or MASTERCARD Credit Card:

Name as shown on card: _____
 Account #: _____
 Expiration date: _____
 Billing address: _____
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LES-SVC Office use only

Please fax the completed form to Julie Alsing:
FAX (510) 669-1645

For more information or questions, please visit:
www.les-svc.org or contact:

Julie Alsing – LES-SVC Coordinator
Email: julie@alsing.net
Phone: (510) 223-7810